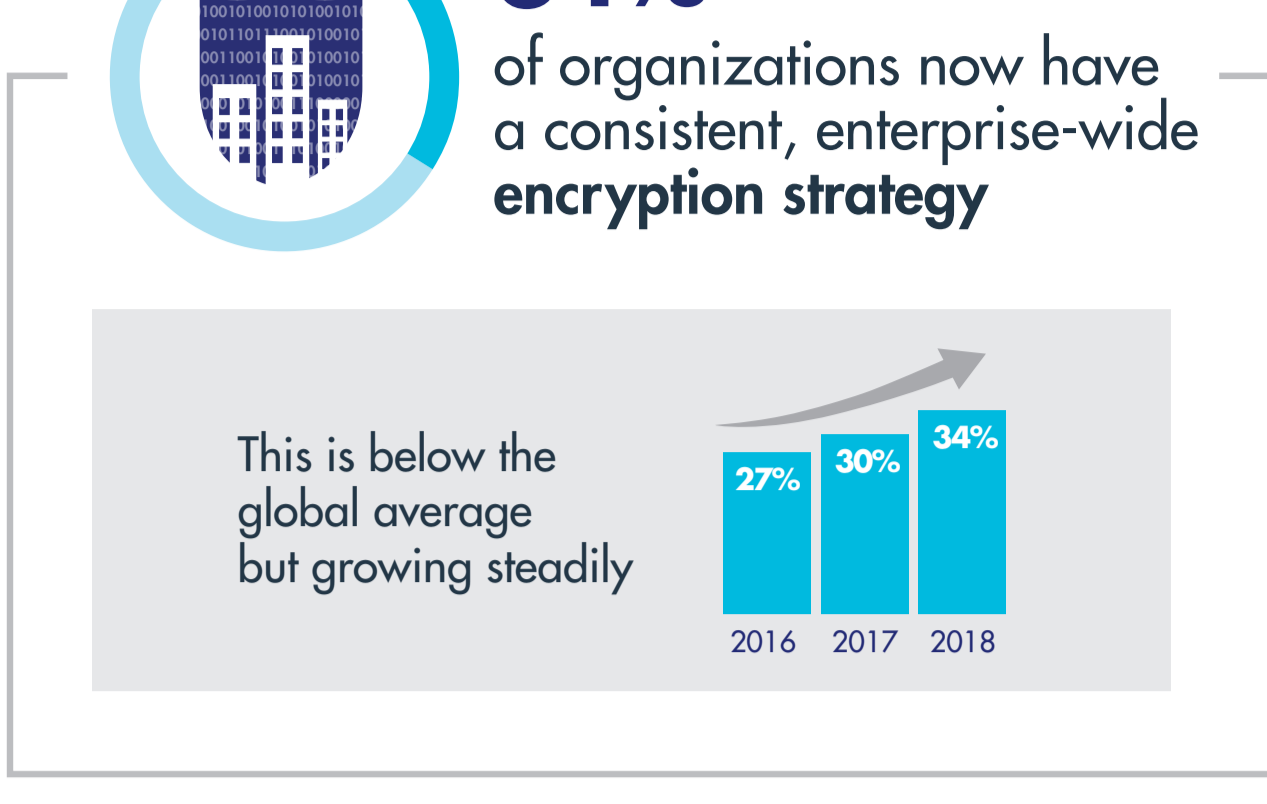


2018 MIDDLE EAST ENCRYPTION TRENDS

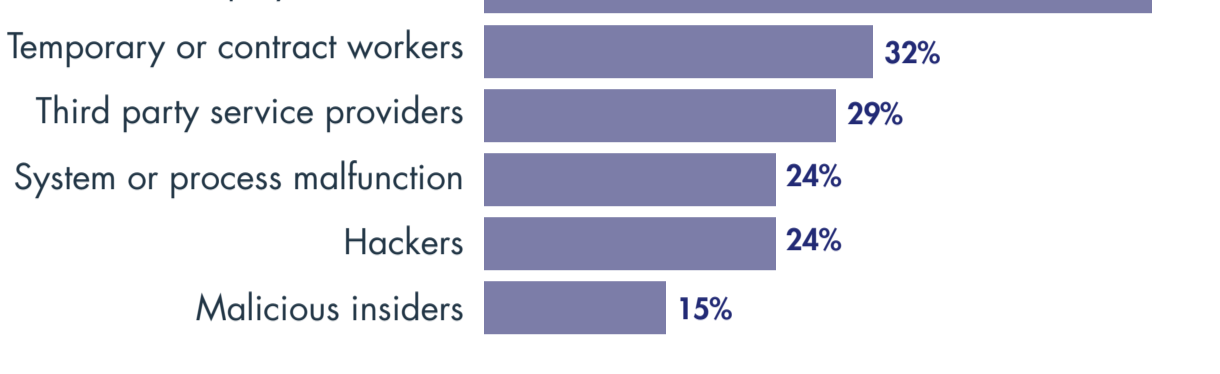
MULTI-CLOUD USE DRIVES A NEW ERA OF ENCRYPTION AND KEY MANAGEMENT

MAY 2018

Survey results from over 300 respondents in the United Arab Emirates and Saudi Arabia



Threats to sensitive data



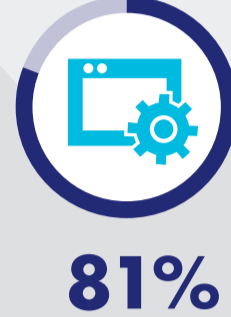
Multi-cloud encryption



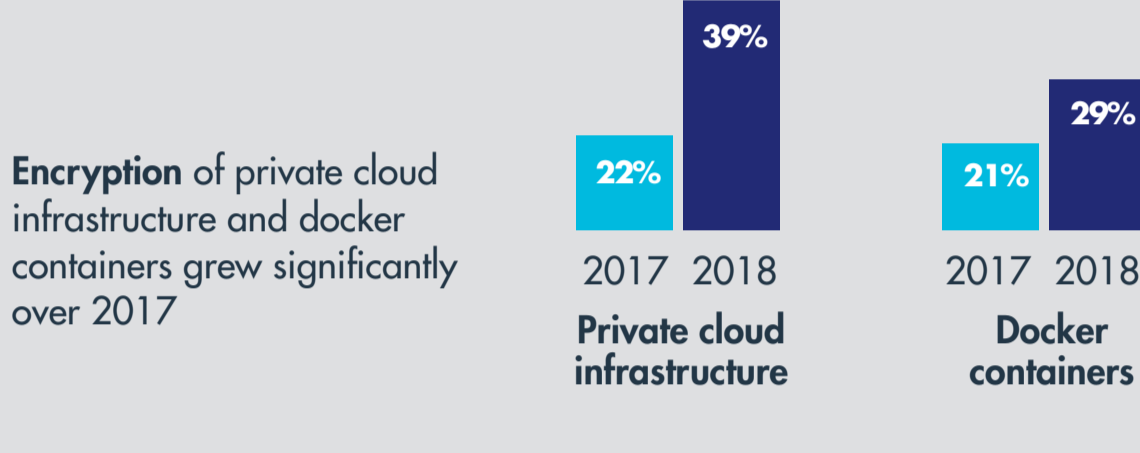
of respondents are using more than one public cloud provider



Encryption in public cloud services grew from 37% to 40%



of respondents either use the cloud for sensitive/non-sensitive applications and data today, or will do so in the next 12-24 months



Encryption of private cloud infrastructure and docker containers grew significantly over 2017

But control over the cloud is important



of organizations indicate that they will only use keys for data-at-rest encryption that **they** control



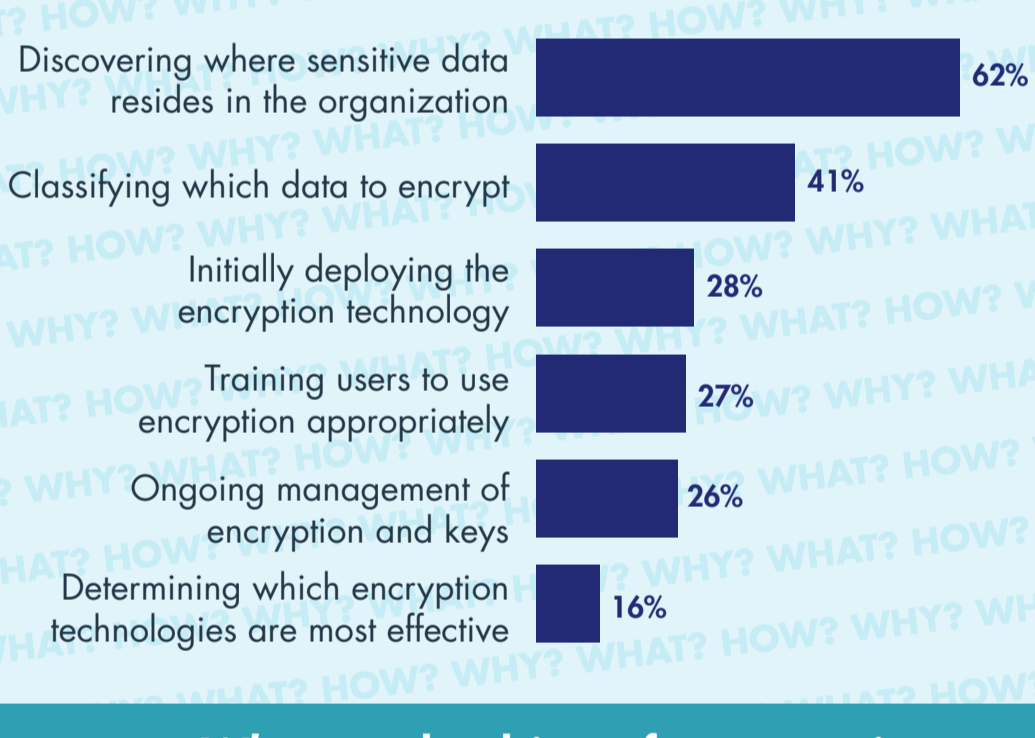
of organizations that use HSMs in conjunction with public cloud-based applications prefer to own/operate those HSMs **on-premise**

A Hardware Security Module (HSM) is a certified, trusted platform for performing cryptographic operations and protecting keys

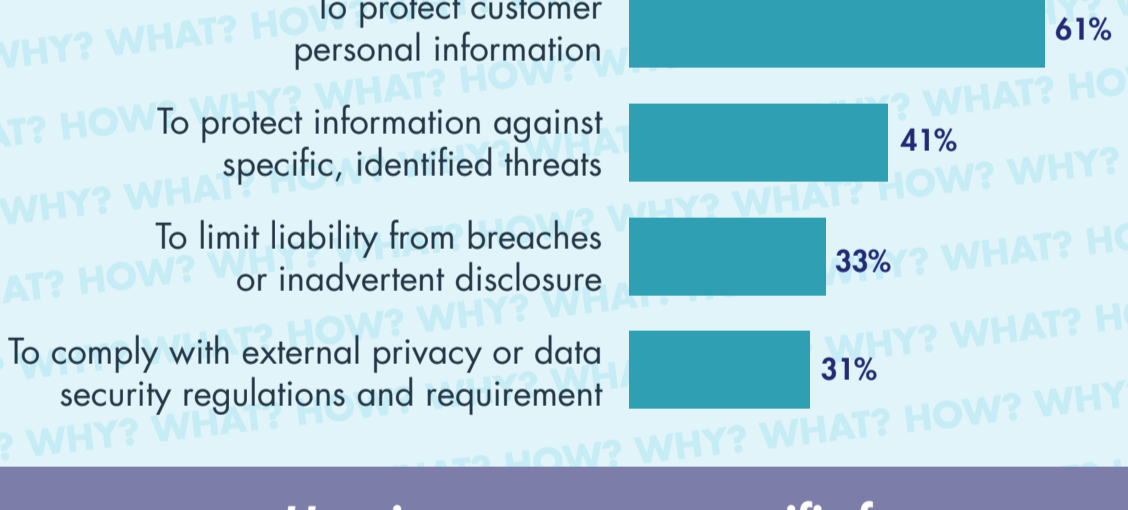


The Why, What, and How of encryption

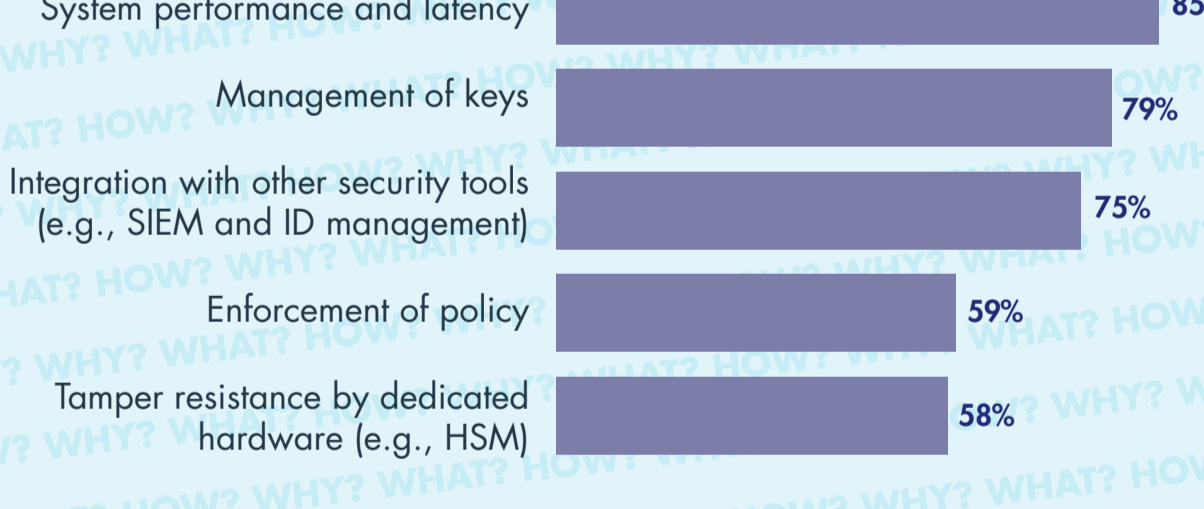
Why organizations are challenged by encryption



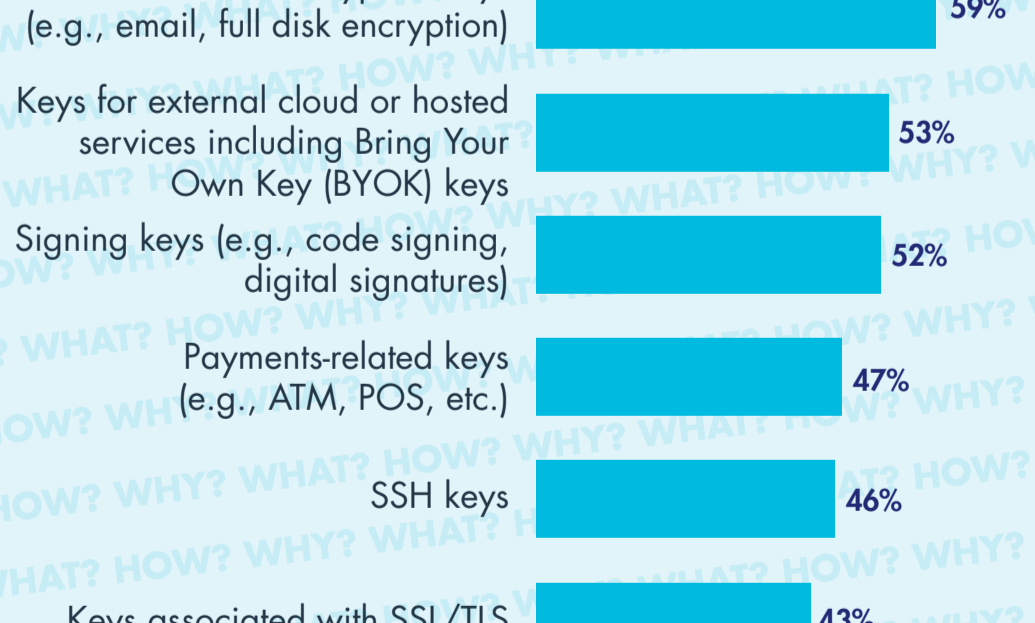
What are the drivers for encryption



How important are specific features



Key management continues to be a source of pain, with end user encryption keys rated as most difficult to manage



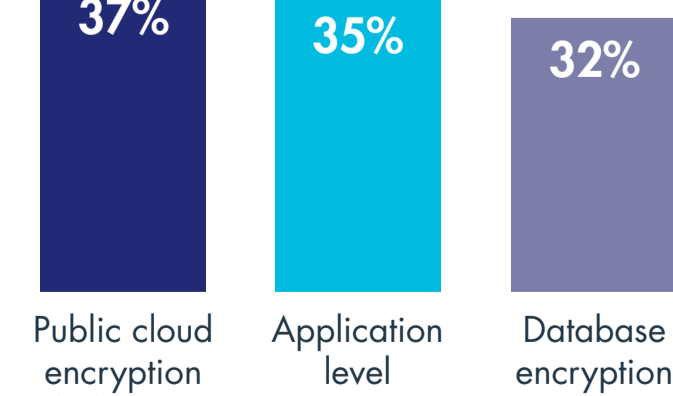
The important role of Hardware Security Modules

HSMs are increasingly important for encryption and key management, and are being used to support leading edge applications



HSMs were rated as either very important or important today by 56% of respondents

The most prevalent use cases for HSMs



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